



Special Olympics cyclist Thomas John McDougall is supported by Let's Go... part of our care service



Scott Breslin uses voice recognition technology to operate his computer

# Annual Report 2004

momentum

working with people in scotland  
to build an equal future

## Finance Summary

### Momentum Scotland Group

Consolidated Revenue Account to December 31st 2004	2004 £'000	2003 £'000
Turnover	6,592	2,989
Operating Surplus/(Deficit)	898	(261)
Net Interest Received/(Paid)	(6)	7
Taxation	(8)	-
<b>Surplus/(Deficit) Attributable to the Group</b>	<b>884</b>	<b>(254)</b>

Consolidated Balance Sheet as at December 31st 2004	2004 £'000	2003 £'000
Fixed Assets	1,693	878
Net Current Assets	434	132
Total Assets Less Current Liabilities	2,127	1,010
Creditors Falling Due After More Than One Year	(353)	(1)
<b>Net Assets</b>	<b>1,774</b>	<b>1,009</b>
General Funds – Unrestricted	797	377
– Restricted	511	107
Revaluation Reserve	466	525
<b>Total Reserves</b>	<b>1,774</b>	<b>1,009</b>

The above consolidated accounts have not been audited but are based on the statutory accounts of the six companies within the Momentum Scotland Group during 2004. Copies of the statutory accounts are available on request.

Haven Products Ltd, May-Tag Ltd, Momentum Care Services Ltd, Rehab Goodwill Glasgow Ltd, and Rehab Remanufacturing Services Ltd are wholly owned subsidiaries of Momentum Scotland.

## Building Resources

This year we extended the range of charitable trusts and foundations which supported our work and received grants from:

The Big Lottery Fund, JTH Charitable Trust, Bellahouston Bequest Fund, HBOS Foundation, The Verden Sykes Trust, The Scotbelge Charitable Trust, Souter Charitable Trust, Peter Coats Trust, The Sylvia Aitken Charitable Trust, Cruden Foundation Ltd, Gordon Fraser Charitable Trust, Talteg Ltd, Christadelphian Samaritan Fund, The Olam Hazeh Charitable Trust.

We are grateful to all of the above for their support. In 2004 we also received donations from the following corporate bodies:

Abbey, Arnold Clark Ltd, Balfour Kilpatrick Ltd, Co-Operative Insurance Society Ltd, ExxonMobil, Greggs of Scotland, News International Newspapers (Scotland), Royal Bank of Scotland, SBS Logistics Ltd, Shell UK, Technip Offshore UK, The Rangers Charity Foundation, William Grant & Sons Ltd

Thanks to all of these organisations and to all the other companies who made smaller donations, which cannot all be listed here for reasons of space. We are very grateful for your support.

During 2004 we also continued developing our house money box campaign, securing regular contributions from individual donors.

## Momentum Board Members

A key contributor to Momentum's growth is the Momentum Board, whose members give generously of their time and expertise. The Momentum board members are: Jim Adamson (chairperson), Des Cashell, Frank Flannery, Douglas Gentleman, Andrew Heron, John Houston, Angela Kerins, Keith Poole and Margaret Seymour.

David Kiltie MBE and Ellen Hawkes are community directors of May-Tag Ltd .

## For further information on Momentum, please contact:

Momentum,  
Intercity House, 80 Oswald Street, Glasgow G1 4PL  
Tel 0141 221 2333 Fax 0141 229 6510  
Email: headoffice@momentumscotland.org

[www.momentumscotland.org](http://www.momentumscotland.org)

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This report is available in alternative formats if required from Momentum head office on the contact details above.

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### Caption note:

The front page picture shows Twins Tracey and Sharon Chalmers, who work at Haven Products, winners of an amazing 19 Special Olympics medals for swimming, including 13 golds.



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Ian Welsh, Chief Executive of Momentum



Peter Elliot works at the BBC after completing Momentum's Aberdeen Pathways brain injury programme



Broadcaster Sheena MacDonald launches the Glasgow Identity Project with service user Gerry Costley

## Introduction – Ian Welsh, Chief Executive

**W**ELCOME to Momentum's annual report for 2004. This year has been one of significant growth and development for our organisation as we continue to enable and empower disabled and excluded people across Scotland to identify and achieve their goals.

Momentum develops and delivers innovative, quality services which promote equal choices, equal chances and equal futures for around 1500 people every year, supporting them to live independently, gain skills and secure and retain jobs.

Our mainstream employment and personal support programmes put people at the heart of what we do and benefit a wide range of service users in the following service areas: **Brain injury, spinal injury, physical disability, learning disability, mental health, employment, care, social enterprise and community rehabilitation.**

A strategy of consolidation and growth marked 2004 for Momentum. During the year we finalised the acquisition of three other not-for-profit organisations – Haven Products, May-Tag and PI Care Services – which allowed us to diversify and broaden our range of activities. Part of our planning over the next few years will include further consolidation with organisations in the sector as we move to face the future pattern of European funding post 2006-7.

Momentum also actively increased partnership working this year, forging new links with health boards, local authorities, social inclusion partnerships and other agencies as part of our commitment to delivering joined-up services with other providers.

A notable example of this is the new EQUAL initiative, undertaken in partnership with Ayr College and other local partners to support people back to employment.

We have also taken a lead role, with another provider, in Glasgow City Council's Equal Access to Employment Initiative, a city-wide strategy aimed at getting those furthest removed from the labour market back into work.

Following our re-branding in 2003, Momentum continued to raise awareness of its activities and capabilities with key stakeholders through public affairs and networking and a range of high-profile activities which featured in the national, local and broadcast media.

This year we welcomed John Houston to our Board of Directors. As Group Director of Finance for the Kwik-Fit Group, John was responsible for the establishment of Kwik-Fit Insurance Services, of which he was chairman until 2002.

We appreciate the expertise that John brings and look forward to continuing to work with our Board, chaired by Jim Adamson, as we develop and expand our services in the coming year.

## Momentum's Key Achievements in 2004 and early 2005 included:

- Finalising the acquisition of three organisations in the fields of care, training and social enterprise as follows:
  - > **PI Care Services (now Momentum Care Services)** – Not-for-profit care company, PI Care Services, became part of Momentum in January, heralding a move for us into the care and supported living sector. The company provides a range of community-based care services, including 24-hour and daily living support, to a client group with a wide range of needs.
  - > **Haven Products Ltd** – Maria Eagle, MP, then Minister for Disabled People, launched Haven Products new Hillington factory in November and praised the work that the firm does in empowering disabled people to become more socially and economically independent. Haven joined Momentum in June and provides meaningful employment opportunities for disabled people in three factories across Scotland (Hillington, Inverness and Greenock). The firm employs around 128 staff, 86% of whom are disabled people and counts several blue-chip companies amongst its clients.
  - > **May-Tag Ltd** – Ayrshire employment and training organisation, May-Tag, joined

Momentum in August. May-Tag offers practical employment training in horticulture, office administration and IT and also operates Maybole Resource Centre and Maybole Access Point, which supports people to identify and tackle obstacles preventing them from accessing employment.

- Establishing services in new geographical and functional areas
- Increasing our contracts with Jobcentre Plus
- Establishing partnerships with Scottish colleges to provide joined-up employment services to excluded groups
- Receiving funding from The Big Lottery Fund to jointly develop a new community project with the Brain Injury Grampian Group (BIG) for people with brain injury and their carers in Grampian
- Receiving National Training Award for May-Tag, recognising the organisation's commitment to providing opportunities for excluded people in Ayrshire
- Taking a leading role in Glasgow City Council's Equal Access to Employment Initiative
- Completing a research project on traumatic brain injury in conjunction with East Dunbartonshire Council
- Improving accessibility of information to meet the needs of our service users who have a diverse range of requirements

## New Momentum Services

**Momentum Care** – During 2004 we established Momentum's new care division in Ayrshire. Our home care, daily living and transporting services now come under the **Careconnect** brand, assisting people with a diverse range of care needs to sustain their independence and their links in the community.

**Energiser Aberdeen** – This new service provides personal development and the first step towards social and economic inclusion for people with severe and enduring mental health issues. Our Energiser model already operates successfully in two Glasgow locations.

**Pathways Borders** – A rural outreach element was added to this existing programme to assist people with brain injury who live in remote parts of the Scottish Borders to take up employment and training opportunities. This was funded by an award from the National Lottery Community Fund (now The Big Lottery Fund).

**Short Intensive Basic Skills (SIBS)** – Jobcentre Plus awarded Momentum this contract to deliver numeracy and literacy support to unemployed people in Ayrshire.

**Programme Centre** – This contract to deliver employability skills to people in the West of Glasgow was also awarded by Jobcentre Plus.

**Employability Programme** – During 2004 we delivered Employability training to prisoners at HMP Edinburgh, under contract to the Scottish Prison Service.

## Other Highlights of 2004 and early 2005

**Innovation Award for STAR Partnership** – The STAR Partnership community rehabilitation project, which assists people with drug misuse issues in the West Glasgow area to move forward with their lives, won a prestigious Rehab Council award for innovation. Momentum is the lead partner in the STAR (Supported Training and Rehabilitation) Partnership, which brings together stakeholders in the local community and puts service users at the heart of programme design and delivery. The service is funded by the New Opportunities Fund and other partners.

**European Funding Debate** – Momentum hosted a highly successful debate on the future of European funding at annual voluntary sector event, The Gathering. A panel of experts outlined forthcoming changes to European Social Funding, giving delegates the opportunity to form a deeper understanding of the likely implications of this vital issue.

**Borders Launch** – Scottish author Lynsey Calderwood officially opened the new

premises of Momentum's brain injury service in the Borders. Lynsey, who sustained a brain injury aged 14, formerly received assistance from our Glasgow brain injury service and has been very supportive of our work during 2004.

**Proclaimers Launch Big Birthday Challenge** – Scots musicians, The Proclaimers, launched Momentum's latest fundraising trek, the Big Birthday Challenge, which offers people the chance to celebrate a landmark birthday on a trek across the Sahara desert.

**Sheena MacDonald Supports Momentum** – Broadcaster Sheena MacDonald and playwright and poet Liz Lochhead launched the Glasgow Identity Project, a photography exhibition put together by clients from Momentum's Pathways brain injury service in the city. Sheena also lent her support to our Brain Awareness Week publicity campaign.

## Quality Initiatives

This year Momentum developed a service user satisfaction survey, with the assistance of Strathclyde University. Results showed that overall, service users were highly satisfied with the services provided by Momentum and perceived them to be of high quality.

Our commitment to quality was reinforced by two major achievements; our accreditation to the Scottish Quality Management System (SQMS) was renewed and Haven Products achieved quality hallmark ISO 9001:2000.

We also continued with the European Foundation for Quality Management (EFQM), evaluating each service's work using Quality Scotland guidelines.

## Staff Development

The Staff Training and Knowledge Programme was extended to meet the needs of our new care division while continuing to support staff from across the organisation. A number of managers and team leaders also accessed tailored management, delivered in partnership with external organisation, Microcom Training.

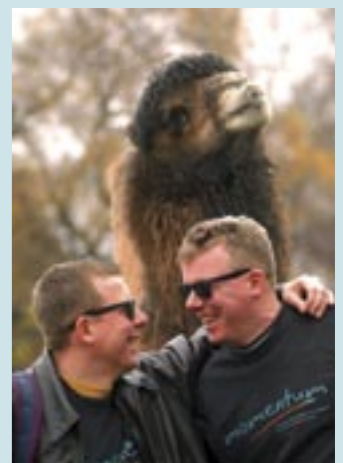
## Service User Representation

In addition to the service user satisfaction survey, Momentum's national Clients' Council, which exists to ensure service user representation, established its Terms of Reference.

## Building Momentum

Our vision for the future is to further develop and diversify, enabling us to assist more people across Scotland to build equal futures. To that end we are currently in discussion with a number of potential partners.

In the last three years Momentum has doubled the number of clients we assist – from 800 in 2001 to 1500 now in 29 locations across Scotland – and we are committed to providing still **more** diverse services in **more** areas of Scotland to assist **more** people across the country to achieve their goals and move towards independence.



Scots musicians The Proclaimers launch our fundraising trek to the Sahara